Cover Photo
“Encounter” by Yasuki Saito, winner of the Hitachi High-Technologies Award. This award is part of the Earth Photo Contest 2014, sponsored by PRESIDENT Inc. and co-sponsored by Hitachi High-Technologies Corporation, among other companies. The photo was used on the cover of this report to express our desire to contribute to creating a sustainable society and to leave a rich natural legacy to the children who will follow after us in the future.

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Corporate Social Responsibility Report 2014

Creative Minds. Innovative Solutions.
Corporate social responsibility (CSR) at the Hitachi High-Tech Group is guided by our Group’s basic philosophy shared by all officers and employees, and implemented in corporate activities. Based on the CSR policy of the Hitachi High-Tech Group, we promote CSR initiatives on a Group-wide basis after forming our CSR action plans complying with the ISO 26000 international standard for social responsibility, in order to fulfill our social responsibilities as a corporation.

Hitachi High-Technologies Corporation aims to be a successful enterprise trusted by all our stakeholders and contributing to social progress through business activities that emphasize value creation through high-tech solutions. We are committed to open, transparent, and reliable business practices. As we continue to grow, we will value the environment and strive to build a prosperous community, fulfilling our social responsibility and contributing as a corporate citizen with passion and pride in our work.

The Hitachi High-Tech Group positions four specific fields as themes for implementing its basic philosophy and fulfilling its responsibilities to society.

**Basic Philosophy**

**Themes in Fulfilling Our Social Responsibilities**

The Hitachi High-Tech Group positions four specific fields as themes for implementing its basic philosophy and fulfilling its responsibilities to society.

**CSR Policy of the Hitachi High-Tech Group**

1. Commitment to Corporate Social Responsibility (CSR)
2. Contribution to Society through Our Business
3. Disclosure of Information and Stakeholder Engagement
4. Corporate Ethics and Human Rights
5. Environmental Conservation
6. Corporate Citizenship Activities
7. Working Environment
8. Responsible Partnership with Business Partners

**7 Core Subjects of ISO26000**

- Organizational governance 1
- Human rights 4 8
- Labour practices 7
- The environment 5
- Fair operating practices 4 8
- Consumer issues 2
- Community involvement and development 2 6

* Policy 1 applies across the board to the 7 core themes*
Editorial Policy

The purpose of this report is to promote better understanding among stakeholders of the Group’s basic approach to CSR, achievements in this area in fiscal 2013, and future initiatives. The website (Japanese) now features a comprehensive posting of CSR activities. The booklet, meanwhile, will be a digest version, and will consist of readable prose that intuitively lays out information that the Hitachi High-Tech Group wants to convey to readers.

- CSR Report 2014 Digest Booklet → Report of key examples of CSR activities
- Detailed website
  “CSR Initiatives” (Japanese) → Report of data and updated information on CSR activities
- Annual reports → Report of financial information, primarily

Scope of this Report
This is a report of activities primarily for fiscal 2013 (from April 2013 to March 2014). Please note that some content reported may fall beyond this scope.

Organizations
Although the primary focus is the reported activities of Hitachi High-Technologies, the activities of the Hitachi High-Tech Group as a whole or individual Group companies are also reported for certain categories.

*Note regarding subject expressions
When Hitachi High-Technologies alone is indicated, the expressions “Hitachi High-Tech,” “the Company” or “non-consolidated” are used. In contrast, the expressions “the Hitachi High-Tech Group,” “the Group,” and “consolidated” are used to refer to the Hitachi High-Tech Group as a whole.

Date of publication
June 2014 (Next report to be published in June 2015, previous report was published in June 2013)

Expected readership of the report
This report was produced for readership by all stakeholders, including customers, procurement sources and suppliers, shareholders and investors, employees, and local communities and society members, as well as by CSR research institutions and other specialists.

Reference guidelines
- Sustainability Reporting Guidelines version 3.1
- “Environmental Reporting Guidelines 2012,” Ministry of the Environment, Japan
- ISO26000

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Affiliated Companies

<table>
<thead>
<tr>
<th>Area</th>
<th>Company Name</th>
</tr>
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<tbody>
<tr>
<td>Domestic</td>
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<td>Hitachi High-Tech Materials Corporation</td>
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<td>Hitachi High-Tech Support Corporation</td>
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<td>Giesecke &amp; Devrient Kabushiki Kaisha</td>
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<td>Hitachi High-Tech Fine Systems Corporation</td>
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<td>Hitachi High-Tech Manufacturing &amp; Service Corporation</td>
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<td>Hitachi High-Tech Instruments Co., Ltd.</td>
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<td>PT. Hitachi High-Technologies Indonesia</td>
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(As of April 2014)
Seeking to become be a true CSR company trusted by our stakeholders

Further Acceleration and Realization of Corporate Strategy 2011

The Hitachi High-Tech Group formulated its corporate vision in 2003, and for the 10 year anniversary of the founding of Hitachi High-Technologies in 2011, the Group formulated its Long-term Management Strategy, Corporate Strategy 2011 (CS11), covering the next decade in business.

The period up to fiscal 2013 was one in which we built on our progress toward achieving CS11 and pressed ahead with business restructuring. I believe that fiscal 2014 is the year in which we will reap the benefits of our reforms aimed at putting us on a trajectory for greater growth.

Recently, in order to further accelerate and realize CS11, the Hitachi High-Tech Group has responded to changes in the business-market environment by reorganizing our original four target fields of next-generation electronics, life sciences, environment and new energy, and social innovation into the three business domains of biotechnology and healthcare, social infrastructure, and advanced industrial systems.

The Group contributes to the progress and development of society and to the achievement of a sustainable society through its business activities based on creating value through high-tech solutions in these three cutting-edge, growth domains.

Initiatives to Develop Business Foundations

In fiscal 2013, the Group increased its production capabilities and strengthened alliances with customers by such initiatives as starting operations at the new Naka Division Logistics & Manufacturing Building in Ibaraki Prefecture and at the new factory of Hitachi Instrument (Suzhou), Ltd. in China. In the U.S., we established the Process Engineering Center in Portland, Oregon, and in the Hsinchu region of Taiwan we opened the Process Innovation Center. Furthermore, in step with the global expansion of our business, we established subsidiaries in India in April 2013, in Russia in January 2014, and in Mexico in April 2014.

Moreover, Hitachi High-Tech’s capillary electrophoresis DNA sequencer was commended highly, and Hitachi High-Technologies has been included in the “Global Niche Top Companies Selection 100” (GNT100) following approval by Japan’s Ministry of Economy, Trade and Industry (METI). Under the GNT100 program, METI approves and recognizes companies that strive to capture global markets, secure a high market share in niche sectors, and carry out healthy management. I believe that our inclusion is one example that attests to how the Group is contributing to the progress and development of society through its business activities.
**Initiatives to Promote CSR Management**

To promote CSR at a company, it is indispensable to maintain and strengthen the company’s relationships with all its stakeholders. In our case, with work to deepen our cooperation with all our stakeholders regarding all aspects of our business activities. We consider all requests from customers arising from local operations of our business, we maintain mutual communications with all our procurement sources and suppliers at regular information meetings held for our business partners, and we listen to the opinions of investors and analysts at shareholders’ meetings, financial results briefings, IR seminars, and other venues. In addition to forming links through our business activities, we also place importance on implementing dialogue and cooperation with local communities regarding our social outreach activities. As I would like us to form even stronger bonds in this area, the Group recently reformulated its social outreach activities policy.

Looking ahead, based on these new activities, we will aim to conduct ourselves as a good corporate citizen at all our business locations around the world. To this end, we will promote social outreach activities suited to the Group based on each region’s needs in the three designated priority fields of strengthening human resources, the environment, and community outreach.

We recognize that in order to realize our corporate vision it is important to grasp and respond to the direct and indirect impact of our activities on the people involved in the supply chain and all our business activities. From this perspective, in April 2014 we formulated the Hitachi High-Tech Group Human Rights Policy, designed to raise employees’ sense of responsibility and to implement risk management with regards human rights. At the same time as formulating this policy, we held e-learning programs on the theme of “business and human rights” in order to raise the awareness of employees. Looking ahead, we will continue such initiatives as maintaining a framework of human rights due diligence.* Further-

more, to create an environment in which it is easy to work together while realizing a work-life balance, in fiscal 2013 we held a diversity workshop to better understand the importance diversity, and in the future we will focus on enhancing these activities.

*Due diligence comprises identifying, evaluating, and responding to the impact of business on human rights, formulating measures to prevent, minimize, and provide help for any negative impact, and continuously investigating and disclosing the findings.

**Aiming to Be a Trusted CSR Company**

The core of CSR management lies in the awareness and practice of each individual employee. To achieve this, we must rise to the challenge of raising the awareness of employees, promoting shared values, and reforming the workplace mentality.

In line with Hitachi High-Tech SPIRIT, which since fiscal 2011 has called for the sharing of the four values of Challenge, Openness, Speed, and Teamwork, we are promoting Hitachi High-Tech WAY in all our activities, including in the achievement of our corporate vision and CS11. We are striving to do this by sharing and putting into practice the Group’s philosophy, values, and strategies. The unspoken motivations behind our business activities are to faithfully preserve our core values, act with integrity, and rigorously maintain compliance. Considering the multitude of values and cultures that exist in the global market, wherever in the world we are engaged in our business activities, it is important that we are trusted as a corporate citizen or member in each community. We will only be able to obtain the confidence and trust of society by having each individual employee commit to ethics and integrity and to putting right and wrong over profit and loss. With the awareness that we are providing solutions to various social issues through our business activities, the Group aims to become a true CSR company that is trusted by everyone.

(June 2014)
The Hitachi High-Tech WAY for Realizing Our Corporate Vision

To swiftly realize the Group’s corporate vision and further capitalize on its comprehensive strengths and synergies, the Group encapsulated its basic philosophy, values and strategy together in the Hitachi High-Tech WAY. All Hitachi High-Tech Group executives and employees share a common commitment to the Hitachi High-Tech WAY, which they put into practice in their activities each day in a bid to improve the value they provide to stakeholders.

Activities to Promote the Spread of the Hitachi High-Tech Way

Start of New Initiatives in Japan and Overseas

In fiscal 2013 we instituted and bestowed the first Hitachi High-Tech WAY Awards, which recognize employees or Group companies that have exhibited the Hitachi High-Tech SPIRIT (SPIRIT) and increased the value of the Group.

The activities eligible for this prize are not limited to performance results and work improvements, but comprise all activities that contribute to improving the corporate value of the Group, namely, a wide range of activities that include social outreach, environmental preservation, educational support, and sports and artistic activities. Employees and Group companies submitted entries in a wide variety of fields, resulting in WAY activities becoming even more popularize throughout the Group.

Furthermore, the WAY Creative Café has been recently established as a new cross-organizational workshop. At one of the workshops, employees discussed such topics as the organizational cultures and ideal workplaces that embody the WAY and the SPIRIT, and concluded by announcing the initiatives they want to implement in each workplace, based on the various points that have emerged or been drawn out during the discussions. These workshops are not only held at Head Office but at overseas offices as well. As a result, activities popularizing the WAY are spreading around the globe.

The ceremony for Hitachi High-Tech WAY Awards.

The WAY Creative Café new cross-organizational workshop.
In December 2013, we completed the new factory of Hitachi Instrument (Suzhou), Ltd. in China and started operations. To meet expanding demand in international markets, the new plant will increase unit assembly for clinical analyzers and electron microscopes, and ramp up the production capacity of consumables for clinical analyzers and other items. Looking ahead, the new plant will strengthen its role as an overseas manufacturing site eyeing further business expansion and work to globally expand manufacturing.

We established Hitachi High-Technologies India Private Limited in April 2013, Hitachi High-Technologies RUS Limited Liability Company in January the next year, and Hitachi High-Technologies Mexico S.A.de C.V. in April this year. These subsidiaries will enable Hitachi High-Tech to demonstrate its global sales and global sourcing capabilities, and expand business by contributing to the development of the host countries in such fields as the automobile industry, social infrastructure construction, and science and medicine.

* Under this program, METI approves and recognizes companies that strive to capture global markets, secure a high market share in niche sectors, and carry out healthy management.

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**Overview of Long-term Management Strategy (CS11: Corporate Strategy 2011)**

<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Corporate Vision</td>
<td>Becoming a Global Top in high-tech solutions</td>
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<tr>
<td>Long-term Management Strategy: CS11</td>
<td>Leading the way for our customers’ future as a fast-moving creator of cutting-edge business</td>
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</table>

<table>
<thead>
<tr>
<th>Fiscal 2013</th>
<th>Initiatives to realize CS11</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reorganize the original four CS11 target fields into three business domains and prioritize allocation of investment and resources to these domains</td>
<td></td>
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<tr>
<td>Downsize unprofitable businesses in response to shifting market conditions, to expedite achievement of CS11 objectives</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Three business domains</th>
</tr>
</thead>
<tbody>
<tr>
<td>Biotechnology and healthcare</td>
</tr>
<tr>
<td>Social infrastructure</td>
</tr>
<tr>
<td>Advanced industrial systems</td>
</tr>
</tbody>
</table>

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**TOPICS**

**Hitachi High-Technologies selected as “Global Niche Top Companies Selection 100”**

Hitachi High-Technologies was selected as “Global Niche Top Companies Selection 100”* by the Ministry of Economy, Trade and Industry (METI). Our highly commended capillary electrophoresis DNA sequencer has been used in a broad range of research related to the life sciences, particularly biology and medicine. Looking ahead, Hitachi High-Tech will focus on driving further technological innovation and making deeper inroads into international markets.

* Under this program, METI approves and recognizes companies that strive to capture global markets, secure a high market share in niche sectors, and carry out healthy management.

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**Establishment of Local Subsidiaries to Extend Global Marketing Capabilities**

We established Hitachi High-Technologies India Private Limited in April 2013, Hitachi High-Technologies RUS Limited Liability Company in January the next year, and Hitachi High-Technologies Mexico S.A.de C.V. in April this year. These subsidiaries will enable Hitachi High-Tech to demonstrate its global sales and global sourcing capabilities, and expand business by contributing to the development of the host countries in such fields as the automobile industry, social infrastructure construction, and science and medicine.

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**Start of Manufacturing in New Factory in Suzhou, China**

In December 2013, we completed the new factory of Hitachi Instrument (Suzhou), Ltd. in China and started operations. To meet expanding demand in international markets, the new plant will increase unit assembly for clinical analyzers and electron microscopes, and ramp up the production capacity of consumables for clinical analyzers and other items. Looking ahead, the new plant will strengthen its role as an overseas manufacturing site eyeing further business expansion and work to globally expand manufacturing.
Our society makes use of the earth’s environment and resources to provide a variety of products that are put to use in daily life.

However, the natural world also contains substances that can be harmful to people depending on how they are used. If these harmful substances are not properly managed in the course of producing products, they can pose an immediate threat to people’s safety and peace of mind.

Hitachi High-Tech Science, the Hitachi High-Tech Group’s dedicated manufacturer of analytical and measurement instruments, has made broad contributions to society through technological innovations that have sought to see the unseen and measure the unmeasured.

In particular, the company’s exceptional X-ray fluorescence technology makes it possible to perform non-contact non-destructive measurement and analysis over short time periods with high precision.

Hitachi High-Tech Science is continuing to develop applications for this technology to assist in the management of hazardous substance and in quality assurance in a wide range of fields.

We are helping to solve many of the challenges facing society in areas such as the environment, food safety and the achievement of a low-carbon society.
Lead, cadmium, and other heavy metals are a source of soil and river pollution and can have a harmful impact on people unless they are properly removed when products are disposed of or recycled. At the beginning of the last decade Europe addressed this problem by issuing the RoHS Directive* and ELV Directive**, which restrict use of such hazardous substances. Electronics manufacturers and automakers across the globe have since been pressed to comply with the regulations.

“RoHS Directive standards are very strict, and in the early 2000s we didn’t have any analyzers that met the required levels of sensitivity, so for the new system we had to raise performance dramatically. Moreover, since such analyzers are used in shipping inspections for parts and products the inspection time per unit can only be a few minutes. Ultimately though we succeeded in developing an analyzer that cleared these various technical hurdles.”

The EA1000VX analyzer, equipped with an unique silicon drift detector, is small enough to fit on an office desk and does not require the cumbersome sample preparation or liquid nitrogen cooling that are normally necessary.

With a very simple process that takes just a few minutes the analyzer is able to detect and measure heavy metals. The system is primed to perform in a variety of situations up and down the supply chain.

“Almost all of our instruments are for industrial use, but I am proud of the fact that behind the scenes they play an important role in the safety and peace of mind of consumers. As economies and distribution networks continue to globalize, we will continue to develop and promote reasonably priced products that provide people around the world with the same levels of safety and peace of mind that we ourselves enjoy.”

* European directive on the restriction of the use of certain hazardous substances in electrical and electronic equipment. It applies to six substances that include lead, mercury, cadmium and hexavalent chromium.

** European directive on the use of hazardous substances in automobiles.
Lead, arsenic, cadmium and other heavy metals are naturally occurring substances, and very small amounts can be found in the agricultural products and seafood we consume every day. Rice in particular is an indispensable staple in Japan and it is consumed more frequently than other foods, so the potential damage to people’s health from contamination is certainly a cause for concern. “Heavy metals used in electronic components and other products indirectly impact the human body when they seep into streams and the soil, but food is something we put directly into our mouths, so if there are hazardous substances in the rice we eat every day, that’s a major problem. We need to be a society that can ensure both delicious flavor and peace of mind, and this necessity is what motivated us to commercialize the system quickly.”

The EA1300VX analyzer screens food for hazardous metals using X-ray florescence technology. Brown rice, white rice or other grains are put in and the system then takes just a few minutes to detect the presence of any hazardous metals and measures their amounts.

Because it is so easy to use, in fact easier than any previous system, the EA1300VX is being installed by agricultural co-ops and food product manufacturers in increasing numbers.

“With conventional systems, it took nearly a day for the sample preparation of the rice by dissolving it in acid, but the EA1300VX can inspect rice grains just as they are. High precision measurement is performed in a short amount of time, so the system helps raise the efficiency of food product inspection. We are also currently working on modifications so that it can also inspect arsenic.”

### International Standards for Cadmium

<table>
<thead>
<tr>
<th>Food</th>
<th>Standard (mg/kg)</th>
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<tbody>
<tr>
<td>Polished rice</td>
<td>0.4</td>
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<tr>
<td>Wheat</td>
<td>0.2</td>
</tr>
<tr>
<td>Leafy vegetables</td>
<td>0.2</td>
</tr>
<tr>
<td>Cereals (excluding buckwheat)</td>
<td>0.1</td>
</tr>
<tr>
<td>Beans</td>
<td>0.1</td>
</tr>
<tr>
<td>Root and stem vegetables</td>
<td>0.1</td>
</tr>
<tr>
<td>Potatoes</td>
<td>0.1</td>
</tr>
<tr>
<td>Marine bivalves</td>
<td>2.0</td>
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<tr>
<td>Cephalopods</td>
<td>2.0</td>
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</table>

The Food Sanitation Act establishes the upper limit for cadmium concentration in rice distributed domestically; the standard was changed in 2011 from 1.0 mg/kg to 0.4 mg/kg.
Advance Detection of Fire Risk in Lithium Ion Batteries

Promoting Next-Generation Eco-Vehicles and a Low-Carbon Society

“A customer said they wanted a system that could detect the contaminants that cause battery fires, and the entire development team realized that if we could meet the request it would doubtless help further promote the use of electric vehicles. As a result, our motivation was high.”

The customer that made the request manufactures batteries for electric vehicles. Defects in lithium ion batteries occur when there are metal contaminants, mainly stainless steel from electrode sheets. Depending on their size and number, the occurrence of such defects can cause a host of issues, including lower voltages, shortened life spans and heat or fire. In electric vehicles, which are equipped with a large amount of these batteries, such accidents cannot be allowed to occur.

For this reason, manufacturers only ship out their batteries after they have been tested in-house. The testing involves running a current through the batteries for one month. This adds to the cost and also compliance rates cannot be predicted, both of which are problems. In addition, this customer required an inspection system that would be 100 times faster than existing systems so that it could be correlated with its production processes.

“I firmly believed that this system was absolutely necessary, so undaunted by the tough requirements we took on the challenge of developing it. The EA8000 was launched in 2011 and it is now utilized not only by battery manufacturers but by materials producers as well in pre-shipment testing. The system plays an important role in improving yields and ensuring the safety of lithium ion batteries.”

Koichi Tamura
Manager, Analyzers Applied Technology Department, Oyama Unit
Hitachi High-Tech Science Corporation

Utilizing proprietary X-ray fluorescence imaging technology, the EA8000 has been created to analyze A4-size electrode sheets in 10 to 15 minutes.

Mapping inspection using the EA8000

| 250 x 200 mm X-ray image taken in minutes |
| Sample image observation and mapping analysis on detection area |
| X-ray image |
| Microscopic image |
| X-ray fluorescence mapping image |

The quick detection of trace metals that cause quality defects and accidents. The quantity and composition of metal contaminants of 20μm or larger is determined by a fully automated system.
The Hitachi High-Tech Group aspires to become a global top, but what lies beyond that?

Miyazaki: We integrated operations as Hitachi High-Technologies in 2001 and worked to reinforce our business base. With a corporate vision of “becoming a global top in high-tech solutions,” we formulated a long-term management strategy, Corporate Strategy 2011, in 2011 that lays out a roadmap for realizing this vision. Our mission is to achieve our vision, but we must also answer the question of what lies beyond this goal. I believe the answer consists of continuing to solve the issues society faces with high-tech solutions and to thereby contribute to society. Because we have this goal, I think it is essential that we fuse CSR with management.

Ogawa: So the mission of a global top is to continue to solve societal issues. I think that as your core business grows and develops, there will be many issues that you will be able to solve. Miyazaki: There are many issues facing society, but if they are not in one of our areas of strength, we really can’t be of any help. The intersection of our strengths and issues in society is the key point, and this is where our importance lies. We intend to leverage our areas of proficiency—our human resources and our technologies.

Benefits of Engaging in Both Offensive and Defensive CSR

Ogawa: CSR has two aspects, offensive and defensive. Defensive CSR is what is essential to maintaining the trust of society and includes compliance, respect for human rights, and considerations for the environment. Offensive CSR, on the other hand, involves providing new solutions to the issues facing society through the voluntary activities performed by a company to raise its corporate value. The benefits of this approach to CSR are various, but one is increased brand power and another is the creation of new markets. A third is that this brand of CSR motivates employees.

Supporting Science Education in Partnership with Stakeholders

Miyazaki: Hitachi High Technologies America wanted to make a difference in the community in a way that would draw on our unique strengths as a company. Consequently, they started a program that supports science education by introducing tabletop electron microscopes to classrooms. In 2010, President Obama issued a call for support in renewing American children’s interest in science, and many companies responded with an array of initiatives aimed at enhancing science education in the country. The Hitachi Group also responded to the call and as a part of this, the tabletop microscope program has been positioned as a means of assistance for educators. It is now being expanded to include not only institutes of higher education but secondary schools, community colleges, universities, museums, science events, and more. The program has garnered the support of many of the company’s customers, including universities and R&D centers as well as distributors. Moreover, as its scope has expanded, it has been drawing praise from prestigious American companies, with some companies purchasing their own microscopes in order to administer equivalent programs. Nationwide, the program has already been provided to a total...
of 20,000 people over a total of 800 days. A dedicated website for teachers has also been launched. It features teaching tools for activities with the tabletop microscopes and serves as a place for educator discussion and information exchange.

**Ogawa:** There are many wonderful things about this program, but one is that it’s for the community. It enhances education in local communities using the company’s own resources in support of educators, which is significant. The fact that other companies are now getting involved as well is great.

**Miyazaki:** It’s a low-key initiative, but if we can continue it for 10 or 20 years there is no doubt that good things will happen. We are establishing a good reputation with children and parents, and this will have a positive impact on our brand. Moreover, the thank-you letters we receive from children and teachers are a source of pride and motivation for our employees. The program provides an incentive beyond money.

### Toward the Day We No Longer Say “Global”

**Ogawa:** Next, I’d like to discuss defensive CSR, and I get the impression that basically the defensive CSR of the Hitachi High-Tech Group functions at a fairly high level. For example, you’ve created a code of conduct that is being applied globally throughout the Group. You’ve also established procurement standards and hold presentations for suppliers to disseminate a shared CSR awareness.

**Miyazaki:** When we are overseas, we don’t use the words “global” or “diversity.” Rather, we take it as a given that with the world uniting, we have to effectively utilize the good points and the strong points of everyone. Traditionally, the head office in Japan has tended to take the lead and provide support, but our exceptional resources in each region must be sufficiently utilized. If we can do this, I think the day will come when we no longer even say the word “globalization.” We just need to work to create as many opportunities as possible for employees to come into contact with and experience other sets of values.

**Ogawa:** First, changing the awareness of employees is essential, just as you say. As one of the top management of the Hitachi High-Tech Group, you have said you will manage the company in a way that earns the trust of all stakeholders, and I think that this is a wonderful challenge. When business divisions create their medium-term plans, to what extent can the perspectives of multiple stakeholders be incorporated? In particular, overseas, the influence of NPOs and NGOs is substantial, and in the social infrastructure business, relations with the government and governmental organizations are also important. If a company’s business divisions and CSR divisions are able to engage in healthy discussion and debate, I think it allows the company to take another step forward along the road to globalization.

**Miyazaki:** We are a company, so of course generating profits is a given, but at the same time, change will happen if we can think of what needs to be done from the standpoint of raising corporate value. This is something that depends on the repeated small successes of each and every employee. Management’s job is to create an environment for this and provide support.

**Ogawa:** Looking at society from a long-term standpoint and further deepening the concept of CSR, raising one’s line of sight and looking into 2030 or 2050 or beyond into the future of society could also be an answer to the question of what lies beyond the goal of becoming a global top.

**Miyazaki:** This will be our challenge, our homework: thinking of how to utilize the Group’s strengths to create new businesses for 20 or 40 years into the future. Thank you today for your invaluable input.
Strengthening CSR Promotion Framework
We have established a CSR committee within the Hitachi High-Tech Group with the aim of strengthening the CSR promotion framework throughout the entire Group.

Committee meetings are for personnel in charge of CSR in Group companies of the Hitachi High-Tech Group in Japan and overseas, and their main purpose is to share information about the CSR policies and activities of the Hitachi Group and the Hitachi High-Tech Group. Looking ahead, we will endeavor to run these committee meetings effectively so that the Hitachi High-Tech Group is united in its promotion of CSR initiatives.

In fiscal 2013, we started an initiative to make visible our progress in promoting CSR by quantifying the degree of achievement in all the CSR activities of the Hitachi High-Tech Group. This enables us to understand the fields in which the Group is inadequately promoting CSR, and clarify the direction needed in our future activities. Furthermore, at the time of formulating our plan for fiscal 2013, we set a KPI for each CSR activity, gauged the progress made in each activity, and started to formulate improvement measures for the next fiscal year. Looking ahead, we will investigate even more effective methods for making visible our promotion progress, while also pursuing the best approach to adopt for KPIs.

Establishment of Internal Control Management Committee
To strengthen internal control, we established an Internal Control Management Committee, which is chaired by the officer responsible for internal controls, who is the Chief Risk Management Officer. This committee has met twice regularly (once in the fiscal year under review). Through the activities of the committees under it and the results of internal audits, we formulated the policies and priorities for internal control and integrated compliance and risk for the entire Hitachi High-Tech Group. Furthermore, we operated a priority management division system to prevent any occurrence of compliance violations. The activities of the Internal Control Management Committee will continue from fiscal 2014.

1. Key performance indicator
Continual Improvements to Enhance Customer Satisfaction

The sales and corporate divisions as well as the manufacturing and service divisions of the Group have obtained ISO 9001 certification (ISO9001 Quality Management Systems: QMS) to further enhance customer satisfaction. The divisions are improving the way of their daily activities, and also regularly conducting the customer satisfaction survey to analyze whether we can provide the customer value. In order to deepen understanding of customer satisfaction, which is the core of CSR activities, and further raise awareness for the importance of adopting the customer’s perspective, the Group has started holding in-house customer satisfaction seminar.

Continuous promotion of an improved quality measure

Hitachi High-Tech promotes quality improvement measures across its organization and provides employees with quality and reliability training in an effort to bolster the Group’s production capabilities as a follow-up to the continual implementation and assessment of measures for preventing accident recurrence. In adherence with the Company’s quality assurance standards, our quality assurance divisions report monthly on the operating status of production lines and any problems that may have occurred in adherence. Measures are formulated to prevent the recurrence of critical quality control problems, and shared by all of the Group’s manufacturing sites and companies. In fiscal 2013, we have also been continually promoting these activities and meetings in the Group’s manufacturing sites in China. Moreover, technical department employees of our product divisions attend technical training seminars on topics including compliance with laws and regulations and product safety. Four such seminars were held and more than 700 employees attended during fiscal 2013.

Main Initiatives in Fiscal 2013

- Enhance quality improvement initiatives based on the Hitachi Group Quality First (QF) activities
- Conduct internal campaigns for raising awareness concerning customer satisfaction

Main Initiatives in Fiscal 2014

- Enhance quality improvement initiatives based on the Hitachi Group Quality First (QF) activities, achieve ratio of off-site loss cost of 0.2% or less.
- Continue to hold internal seminars for raising awareness concerning customer satisfaction

Received Intel Corporation’s Prestigious Supplier Continuous Quality Improvement Award

In April 2014, Hitachi High-Technologies was honored with Intel Corporation’s prestigious Supplier Continuous Quality Improvement (SCQI) Award. The award was given to suppliers that play an important role in leading the industry to achieve outstanding levels of performance based on targets set by Intel. Suppliers are judged on priority items which comprise quality, cost, supply systems, technical capabilities, customer service, labor and ethics systems, and environmental sustainability.
Active Communication with Stakeholders Inside and Outside the Company

The Hitachi High-Tech Group strives to ensure information is disclosed with a high degree of fairness and transparency and works to enhance communication through a variety of activities in an effort to maintain the trust of our diverse stakeholders. We hold half-term and annual financial results briefings on-site at the Company, attended by many analysts and investors, as part of our investor relations (IR) activities. In March 2014, Hitachi High-Tech Science Corporation, which became a Group company in January 2013, held a tour of the Science Solution Lab Tokyo (Chuo Ward, Tokyo) for analysts and investors. The tour introduced atomic absorption analysis equipment, molecular analysis equipment, liquid chromatographs, and X-ray fluorescence analysis equipment, thereby deepening the participants’ understanding of the business.

Furthermore, the Group uses an intranet, its in-house magazine, and other means to share management information with employees, which fosters a sense of unity.

In order to communicate management policies and the Hitachi High-Tech WAY activities to Group employees, we post monthly messages from the president and other senior executive officers on our intranet, where we have also set up a new WAY corner. Moreover, up to now, our corporate tools have been presented in Japanese and English as a general principle, and they are also presented in Chinese, in consideration of our future business activities in China, which is one of our core regions. From January 2014, we started providing Chinese versions of important management information and policies for the local staff at our Chinese offices.

Enrichment of Communication Tools

Measures have also been undertaken for enriching the tools we have for upgrading our communication with stakeholders. Our CSR report is published in two separate versions; one, as a detailed report on the web (Japanese only), and, two, as a digest in booklet form. We have also made efforts to enhance awareness by writing about CSR-related features in the Group in-house magazine.

Newsletters published by our Group companies have garnered acclaim as an internal communication tool. Hitachi High-Tech Fielding Corporation’s internal newsletter IN FIELD (both the print and intranet versions) together with the internal workshop booklet, “The Hitachi High-Tech WAY@Hitachi High-Tech Fielding Casebook,” were three projects to receive the Gold Feature Award, the highest award in the 12th National Company Newsletter Features Competition. This was the fifth year for Hitachi High-Tech Fielding Corporation to enter the awards, but their first time to win three Gold Feature Awards in one year.

Main Initiatives in Fiscal 2013

- Strengthen Transmission of Information in Strategic Fields and Public Relations Overseas
- Enhance CSR Awareness within the Group

Main Initiatives in Fiscal 2014

- Expand intranet content in order to communicate management information and policies to the Group’s sites in the Chinese region
- Hold an Executive Officer CSR seminar
Strengthening the Group Compliance System

In order to strengthen and advance its compliance system, the Hitachi High-Tech Group re-organized it in October 2013. The officer who is responsible for compliance and risk management was made the head of the Group’s compliance. To realize the compliance measures of the Group and advance related activities, the Group established the position of Compliance Manager responsible for compliance at each business unit, branch office and Group company (henceforth collectively referred to as the “managing unit”), and established the position of Secretariat Manager to assist the Compliance Managers. In September 2013, we held a compliance manager conference which was attended by about 50 people from Japan and overseas.

At this conference, each managing unit presented a report about their compliance initiatives and began a discussion about the various issues. Looking ahead, each managing unit will strengthen its self-management framework.

Implementation of Compliance Training and Educational Activities

The Hitachi High-Tech Group has designated October of every year as the corporate ethics month, and top management has taken the lead in working to further enhance corporate ethics and thoroughly enforce the strict observance of laws and regulations.

In fiscal 2013, at each workplace, we organized discussions and reviewed risks by making use of cases. Moreover, we conducted our compliance questionnaire targeting all employees in order to increase the penetration of compliance awareness, the dissemination of knowledge about compliance measures, and the understanding of risk in the workplace. We received 10,108 replies. As regards our continuously implemented rank-specific compliance training under which we provide individual training courses for each department, we worked to improve the training materials by increasing the number of reference cases among other changes, thereby rigorously raising the compliance-awareness of the participants.

Fostering an Awareness of and Climate of Respect for Human Rights

Aiming to create workplaces that respect the personality and individuality of each employee, and to bring about a society without discrimination, we implemented the initiatives to respect human rights and eradicate discrimination called for by our Code of Conduct. We work to raise awareness of human rights through educational opportunities and implement measures to prevent harassment, including by conducting human rights awareness-raising training programs every year. In fiscal 2013, 280 employees attended human rights training.

Formulation of the Human Rights Policy

Since 2013, we have redoubled our studies of human rights in order to focus on the human rights of all our stakeholders, including the people involved in the supply chain, and have rigorously instilled in all employees the awareness that they must cause no harm. From this perspective, in April 2014, we formulated the Hitachi High-Tech Group Human Rights Policy. At the same time as formulating this policy, we held training programs for all employees on the theme of “business and human rights.”

VOICE

Our current training programs are designed to provide an understanding of human rights. It is through this understanding that we believe that employees can conduct their daily work activities while consciously asking themselves “How does this relate to advancing human rights?”

Main Initiatives in Fiscal 2014

- Systematically conduct human rights training programs centered on rank-specific training (six times a year)
5 Environmental Conservation

Main Initiatives in Fiscal 2013
• Reducing CO₂ Emissions by Registering and Increasing Sales of Eco-products
• Implement energy-saving policies in line with our Environmental Investment Plan
• Promote simplified packaging of purchased parts and the selling of parts with resale value

Reducing CO₂ Emissions by Registering and Increasing Sales of Eco-products
The Hitachi High-Technologies Group has introduced an environmental design assessment in order to minimize the environmental impact of its products. Products are registered as eco-products based on an assessment of criteria such as the compact design of the product, reduced energy consumption, and the absence of hazardous chemical substances. The following table shows the results of these activities in fiscal 2013.

<table>
<thead>
<tr>
<th>Environmental Action Plan Item</th>
<th>Target</th>
<th>Results</th>
</tr>
</thead>
<tbody>
<tr>
<td>Percentage of products registered as eco-products</td>
<td>80</td>
<td>80</td>
</tr>
<tr>
<td>Percentage of net sales of eco-products¹</td>
<td>75</td>
<td>84</td>
</tr>
<tr>
<td>Reduction in CO₂ emissions²</td>
<td>200,000 tons</td>
<td>200,000 tons</td>
</tr>
</tbody>
</table>

¹ Percentage of eco-products in net sales of products
² Cumulative amount of estimated reduction of CO₂ emissions generated by product use
(Comparative evaluation of standard product sold in 2005 and developed product sold since 2006)

Implement energy-saving policies in line with our environmental investment plan
As part of the Group’s business strategy, environmental capital investment has been allocated under its capital investment plan. Accordingly, the Group has been implementing energy-saving policies while reviewing investment amounts and environmental benefits.

In fiscal 2013, in order to strengthen the connection between our activities and combating global warming, we further systematically revised the framework for our investment plans other than environmental capital investment. Examples of concrete efforts include introducing various energy-saving facilities such as LED lighting and installing new air conditioning equipment.

Promote simplified packaging of purchased parts and use of waste material exchanges
Based on the Hitachi High-Technologies Group’s Environmental Action Plan, the Group is working to reduce the amount of waste generated by its business activities and recycle the generated waste as resources.

In particular, at the Naka Division, we have changed the cardboard packaging for transporting materials between manufacturing sites in Japan and abroad to returnable boxes that can be folded up and repeatedly reused, thereby reducing the amount of waste generated.

Main Initiatives in Fiscal 2014
• Improvement of environmental friendly design (ErP Regulation⁴) criteria at manufacturing sites
• Implementation of energy-saving policies in line with investment plans including capital investment projects for environmental benefits other than environmental capital investment
• Strengthening of environmental risk management through an administration system for laws and regulations

⁴ A European regulation that mandates environmentally friendly design (eco-design)
Corporate Citizenship Activities

Main Initiatives in Fiscal 2013
• Promote social contribution activities as the Hitachi High-Tech Group
• Promote social contribution activities involving employee participation

Strengthening Our Social Contribution Activities System
In fiscal 2013, in order to unite the Group and realize the social contribution activities in which employees participate, we reviewed our social contribution activities policy and other implementation plans such as priority fields and activity themes.

Looking ahead, we will advance activities across the entire Group while giving priority to dialogue and cooperation with stakeholders in the priority fields of “building human resources,” “the environment,” and “community contributions,” based on the new activity policies.

Supporting Science Education
The Group is continuing to support science education with our tabletop microscope program. In February 2014, we held the Hitachi Science Seminar “Let’s make observations using an electron microscope!” at the Science Museum in Chiyoda Ward, Tokyo. For the seminar, elementary schoolchildren brought insects and observed them using electron microscopes, which gave them a chance to enjoy looking at the natural world at the micro level at the museum’s “Meeting of Friends of Science.” In March, visitors to the “Discoveries Made by Japanese Schoolchildren” exhibition were able to experience making observations with our tabletop microscope and other electron microscopes.

Promoting Environmental Conservation Activities
Hitachi High-Technologies (Shanghai) Co., Ltd. is conducting “Hitachi Environmental Class,” a volunteer effort with the aim of raising environmental awareness and cultivating a sense of responsibility in elementary schoolchildren. In Beijing, we focused on 3rd year elementary schoolchildren in the city and explained environmental issues, performed dramatic sketches, and held quizzes about ecology. Moreover, in Shanghai, we gave lessons showing the importance of plants and forests by using handmade microscopes to make observations of plant samples.

Community Involvement
Hitachi High Technologies America, Inc. makes donations and conducts voluntary activities, led by its Community Activities Committee (CAC) which is made up of employees, in order to develop the local communities in which its employees and their families live. Hitachi Volunteer Days are held several times a year mainly in November and December. On these days, volunteers prepare meals for people in need who are unable to fully provide for themselves and “wrapping volunteers” help prepare presents for needy families.

Main Initiatives in Fiscal 2014
• Conducting activities around Head Office in Minato Ward, Tokyo
• Promoting dialogues with local communities
Enhance Measures to Develop Global Human Resources

Based on the approach that raising the value of each individual employee directly connects to the sustained creation of the entire company’s value, we uphold the main nurturing policies of promoting globalization and strengthening individual abilities. We are focusing on the early development of personnel capable of doing business from a global perspective and are actively dispatching young employees overseas. We have set a current goal of having 50% or more of our employees experience working abroad within seven years of joining the company. Furthermore, we are vigorously nurturing our staff working at overseas subsidiaries through various new initiatives, including rank-specific global management training that brings together staff from different countries and regions.

Promote the Expansion of Employment of People with Disabilities

We actively work to foster a corporate culture and create programs that allow all employees to adequately demonstrate their individuality and encourage them to respect each other. Regarding the employment of people with disabilities, the Hitachi High-Tech Group considers fulfilling the legal employment rate requirement as its minimum responsibility to society. Consequently, Hitachi High-Tech Support Corporation has acquired affiliate group certification as a special subsidiary and achieved an employment rate that exceeds the legal minimum. At the same time, we have worked to expand the scope of applicable jobs for people with mental disabilities or disorders. Moreover, in April 2013, Hitachi High-Tech Support established a new office in Hitachinaka, Ibaraki Prefecture, and is now working to extend the range of possible jobs for people with mental disabilities in the Ibaraki region.

1 The employment rate as of March 31, 2014 was 2.07%.

Promoting “Fundamental Safety”

Through the vigorous efforts of the Health and Safety Committee, we are strengthening employee awareness of and cooperation with relevant activities and policies, conducting safety audits by health and safety officers, and providing direct instruction as a result of the workplace patrols carried out by administration supervisors. Furthermore, we conduct “danger awareness” training sessions and risk assessments at each workplace as we strive to reduce disaster risk by eliminating any element of danger as soon as it is discovered. We promote “fundamental safety” activities in everyday work by raising the safety awareness of all employees and increasing their sensitivity to the possibility of disaster.

Promote Comprehensive Mental Health Initiatives

In the context of the social trend towards companies making every effort to increase mental health, we have made available mental health medical specialists and are implementing related Group-wide cross-divisional initiatives. In order to deepen each employee’s knowledge and awareness of mental health issues, in fiscal 2012 we introduced the Hitachi Group mental health e-learning program and regularly held lectures delivered by medical specialists. The overall aim was to focus on initiatives that would help patients with mental health issues accelerate their recovery to sound mental health.

Main Initiatives in Fiscal 2013

- Strengthen global human resources base
- Firmly maintain percentage of legally employed people with disabilities
- Eradicate accidents at work by promoting “fundamental safety.”

Main Initiatives in Fiscal 2014

- Continue to strengthen global human resources base
- Firmly maintain legally obliged percentage of employed people with disabilities
- Prepare the Hitachi Group Health and Safety Policy for Group companies around the world (once a year)
- Monitor and understand health and safety data around the world (twice a year)
Main Initiatives in Fiscal 2013

- Globally develop the Hitachi High-Technologies procurement activities guidelines
- Set common standards for evaluating suppliers and procurement sources

Global application of common standards for the evaluation of suppliers

The Hitachi High-Tech Group is working to build favorable partnerships with its procurement sources and suppliers, and to maintain and enhance a relationship of mutual understanding and trust. Based on a common procurement policy for the Hitachi Group, we carefully select suppliers and procurement sources regardless of whether they are domestic or overseas companies. We go through an appropriate procedure to adequately assess quality, delivery time, price, technology development capabilities, environmental certification and other features as well as whether the suppliers and procurement sources have fulfilled their social responsibilities.

In fiscal 2012, we began to set common standards for the evaluation of suppliers and procurement sources based on the Hitachi High-Technologies Guidelines for Procurement Activities that were revised in the previous year. We publicly released the revised guidelines in fiscal 2013. In order to apply them globally, we also began making English and Chinese versions of the guidelines in fiscal 2013, and we are planning to publicly release them in fiscal 2014.

Information meetings held for suppliers at each manufacturing facility

To enable a common awareness of our CSR, we hold regular information meetings for our suppliers, providing them with information and maintaining mutual communications. In fiscal 2012, at meetings at our Manufacturing site in October, we explained the initiatives of the entire Hitachi Group as regards promoting green procurement activities and promoting our supply chain corporate social responsibilities. In fiscal 2013, we examined HITACHI GROUP Supply-Chain CSR Deployment Guidebook regarding setting common standards for evaluating suppliers and procurement sources. We will verify these standards together with our suppliers and deepen our mutual understanding, while advancing our CSR procurement activities.

Promoting Environmentally CSR Compliant Procurement

The Hitachi High-Tech Group practices green procurement, giving priority in purchasing to environmentally conscious options for the products, components and materials it procures. As regards complying with laws and regulations such as the increasingly strict RoHS Regulations, the Group controls the chemical substances contained in its products and uses the Hitachi Group’s green procurement system “A Gree’Net” to step up compliance with greater regulation of chemical substances in products. Furthermore, we are moving ahead with the Hitachi Group’s environmentally CSR-Compliant Monozukuri activities, and work on behalf of and support suppliers in a bid to spur proactive environmental activities in our Naka Division.

For fiscal 2013 the Naka Division achieved certification and registration of Green supplier status for 80% of our 900 suppliers.

Extract from the Hitachi High-Technologies The Guideline for Procurement Activities:

When selecting suppliers and procurement sources, the Hitachi High-Tech Group shall be governed by the prescribed pertinent procedures to adequately assess the following aspects of suppliers and procurement sources in addition to the quality of their materials, their reliability, their delivery times, their prices, and the management stability and technological development capabilities of business partners: the highly fair and transparent disclosure of information, compliance with laws and social norms, respect for human rights, the elimination of unjust discrimination as regards employment and work formats, the abolition of child labor and all forms of forced labor, the promotion of environmental conservation activities and social contribution activities, the creation of a good work environment, and the fulfillment of social responsibilities such as a shared awareness of social responsibility with business partners.

Main Initiatives in Fiscal 2014

- Complete and publicly release the English and Chinese versions of the Hitachi High-Technologies Guidelines for Procurement Activities
- Conduct a sampling evaluation using the evaluation standards
1. Evaluation

The Group clearly expresses that “An integral part of the CSR of the Hitachi High-Tech Group is to ensure that all our officers and employees share our basic philosophy and implement it in our corporate activities.” I highly commend the Group for encapsulating its shared values and strategies together in the Hitachi High-Tech WAY in order to put this basic philosophy into practice and to achieve its corporate vision. I was also impressed by its practical initiatives regarding the WAY, including its efforts to disseminate it throughout the entire Group by such worldwide actions as establishing the WAY Award and the WAY Creative Café, a new cross-organizational workshop.

As regards concrete activities, with its awareness of the fusion between management and CSR, the Group has been promoting initiatives to solve social problems through business activities, centered on the three business domains of biotechnology and healthcare, social infrastructure, and advanced industrial systems. The application of its X-ray fluorescence technology introduced in “Feature 1” is a good example of its contribution to solving social problems related to the global environment and food safety, as well as being one of its essential business strengths.

As regards the relationships between organizations, creating human resources, and stakeholders, which form the basis of a corporate entity’s business, the Group conducts sustained business activities based on the CSR policy of the Hitachi High-Tech Group while giving importance to dialogues and cooperation. In the last fiscal year, it set up the Hitachi High-Tech Group CSR Liaison Meeting with the aim of strengthening the CSR promotion framework throughout the entire Group, and introduced KPIs for its CSR activities, all directed at improving the effectiveness of its activities. Furthermore, the Group established companies in India, Russia and Mexico, increased its production capabilities in China, and took other actions to accelerate the global development of its business. At the same time, the Group also focused on implementing other initiatives that facilitated ongoing globalization, including globally developing procurement activity guidelines and forming the Group’s human resources policy, as well as starting to prepare Chinese-language versions of its corporate tools.

2. Expectations Going Forward

Throughout the world, countries and regions are changing at a great pace. In order for the Hitachi High-Tech Group to be trusted as a corporate citizen or member in each community in all of its global business bases and activities, the Group must vigorously pursue localization while on the other hand also further strengthening its global control.

To do this, the fundamental thing is to disseminate and share the Group’s philosophy and the WAY with employees throughout the world. Above all, it must implement concrete initiatives (solutions) that transcend past thinking, thereby establishing a system of global risk management.

Based on the WAY, the Group will obtain the confidence and trust of society by acting with integrity and ethics, and I expect the independent innovations made by each member of the Group worldwide to contribute to providing solutions to social problems through business activities.

Response to the Third-Party Opinion

I believe that one essential is that all employees of the Group around the world engage in CSR initiatives in line with our basic philosophy and contribute to society. As a company, we will pursue the global development of our WAY activities, promote sharing of the Group’s policies and the direction of CSR activities throughout the Group, and disseminate an awareness of CSR to each individual employee. By promoting these initiatives, we will achieve sustained improvements in our CSR management, which includes risk management.
Corporate Profile

Company Name ・・ Hitachi High-Technologies Corporation
Headquarters ・・・・・・ 24-14, Nishi-Shimbashi 1-chome,
Minato-ku, Tokyo 105-8717, Japan
Net Sales ・・・・・ 639.1 billion yen
Total Assets ...... 494.9 billion yen

Financial Report (Fiscal 2013, consolidated)

Net Sales by Business Segment

**Advanced Industrial Products**

**Electronic Device Systems**

**Fine Technology Systems**
FPD Manufacturing Equipment / HD Manufacturing Equipment / Railroad Inspection Equipment

**Science & Medical Systems**
Mass Spectrometers / Spectrophotometers / Chromatographs / Various analyzers, including those for X-ray fluorescence analysis and thermal analysis / Electron Microscopes / Biotechnology Equipment / Clinical Analyzers

Net Sales by Region

- Asia 2,000
- Europe 780
- North America 854
- Japan 2,667
- Other 89

Total 6,391

Net Sales and Operating Income

- Consolidated net sales
- Consolidated operating income

Net sales (Billion yen)
Operating income (Billion yen)
- 2011 6,459 255
- 2012 5,755 190
- 2013 6,391 304

*(Billion yen)*

*Elimination such as subtractions in intersegment transactions, etc., are included in the totals.*
Cover Photo
“Encounter” by Yasuki Saito, winner of the Hitachi High-Technologies Award. This award is part of the Earth Photo Contest 2014, sponsored by PRESIDENT Inc. and co-sponsored by Hitachi High-Technologies Corporation, among other companies. The photo was used on the cover of this report to express our desire to contribute to creating a sustainable society and to leave a rich natural legacy to the children who will follow after us in the future.

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